## Reference Chart

Late Fees (Delinquency)		<b>Default Rate</b> (Interest Rate After Maturity)
<ul> <li>1st Lien or 1st Lien Equivalent Mortgages on Borrower's Principal Dwelling:</li> <li>Max of 5% of unpaid amount after at least 15 days.</li> <li>May only be imposed once on the unpaid amount of any installment. Payments applied first to current installments.</li> <li>Applies to loans for any purpose except primarily business or ag purpose loans and loans to corporations and limited liability companies.</li> </ul>	<ul> <li>1st Lien or 1st Lien Equivalent Real Estate Loans ≤\$25K for Personal, Family, Household or Agricultural use; not secured by 1-4 dwelling used as borrower's principal residence:</li> <li>No specified amount, but 10 day grace period.</li> </ul>	<ul> <li>1st Lien or 1st Lien Equivalent Mortgages on Borrower's Principal Dwelling:</li> <li>Contract rate in effect before default.</li> <li>Applies to loans for any purpose except primarily business or ag purpose loans and loans to corporations and limited liability companies.</li> </ul>
(§138.052(6), Wis. Stats.)	(§428.102,103, Wis. Stats.)	(§138.052(7), Wis. Stats.) (12 C.F.R. 1026.30)
<ul> <li>Mobile Home Transactions ≤ \$25K (except if secured by 1st lien or 1st lien equivalent on real estate):</li> <li>Max of \$10 or 5% of unpaid amount, whichever is less, after at least 10 days.</li> <li>May only be imposed once on the unpaid amount of any installment. Payments are applied to current installments.</li> </ul>	High-Cost Mortgage Loans:  Max of 4% of past due payment.	High-Cost Mortgage Loans:  Interest rate cannot increase after default.
(§422.203(1), Wis. Stats.)	(12 C.F.R 1026.34(a)(8))	(12 C.F.R. 1026.32(d)(4))
<ul> <li>Wisconsin Consumer Act Closed End Credit:</li> <li>Max of \$10 or 5% of unpaid amount, whichever is less, after at least 10 days.</li> <li>May only be imposed once on the unpaid amount of any installment. Payments are applied to current installments.</li> </ul>	Wisconsin Consumer Act Open-End Credit:  Effective 02-01-1997 there are no longer any limitations for these types of loans; however, lenders are bound by the terms of their contracts.	WCA Loans:  Greater of 12% or annual rate of finance charge assessed on the loan.
(§422.203(1), Wis. Stats.)		(§422.203(4), Wis. Stats.)

## Reminder

Loans subject to the Wisconsin Consumer Act:

- Amount financed is \$25,000 or less.
- Made primarily for personal, family or household purposes.
- Does not apply to loans secured by 1st lien or 1st lien equivalent mortgages.
- Effective 07-01-1998, WCA no longer applies to ag purpose loans except to the extent provided for in: §427,
- Wis. Stats., on debt collection practices; and §422.210, Wis. Stats., on disclosure of fees and charges.

However, lenders must bear in mind they are bound by the terms of their contracts.

This reference chart is not a complete description of applicable law and is accurate as of January 1, 2023. Refer to the Wisconsin statute section listed for further information, particularly as changes occur in the law.

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